

# Third Quarter 2013 Earnings Review

# Forward-Looking Statements



#### **Under the Private Securities Litigation Act of 1995**

This document may contain or incorporate by reference forward-looking statements as defined under the federal securities laws regarding DCP Midstream Partners, LP (the "Partnership" or "DPM"), including projections, estimates, forecasts, plans and objectives. Although management believes that expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to be correct. In addition, these statements are subject to certain risks, uncertainties and other assumptions that are difficult to predict and may be beyond our control. If one or more of these risks or uncertainties materialize, or if underlying assumptions prove incorrect, the Partnership's actual results may vary materially from what management anticipated, estimated, projected or expected.

The key risk factors that may have a direct bearing on the Partnership's results of operations and financial condition are highlighted in the earnings release to which this presentation relates and are described in detail in the Partnership's periodic reports most recently filed with the Securities and Exchange Commission, including its most recent Form 10-K and Form 10-Q. Investors are encouraged to consider closely the disclosures and risk factors contained in the Partnership's annual and quarterly reports filed from time to time with the Securities and Exchange Commission. The Partnership undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Information contained in this document speaks only as of the date hereof is unaudited, and is subject to change.

#### Regulation G

This document includes certain non-GAAP financial measures as defined under SEC Regulation G, such as distributable cash flow, adjusted EBITDA, adjusted segment EBITDA, adjusted net income attributable to partners, and adjusted net income per limited partner unit. A reconciliation of those measures to the most directly comparable GAAP measures is included in the Appendix to this presentation.

# Q3 Summary and Growth Highlights



### Financial Results

- □ Strong third quarter 2013 results reflect growth from dropdowns and assets placed in service
- □ Third quarter 2013 Distributable Cash Flow doubled from third quarter 2012

# Executing Strategy

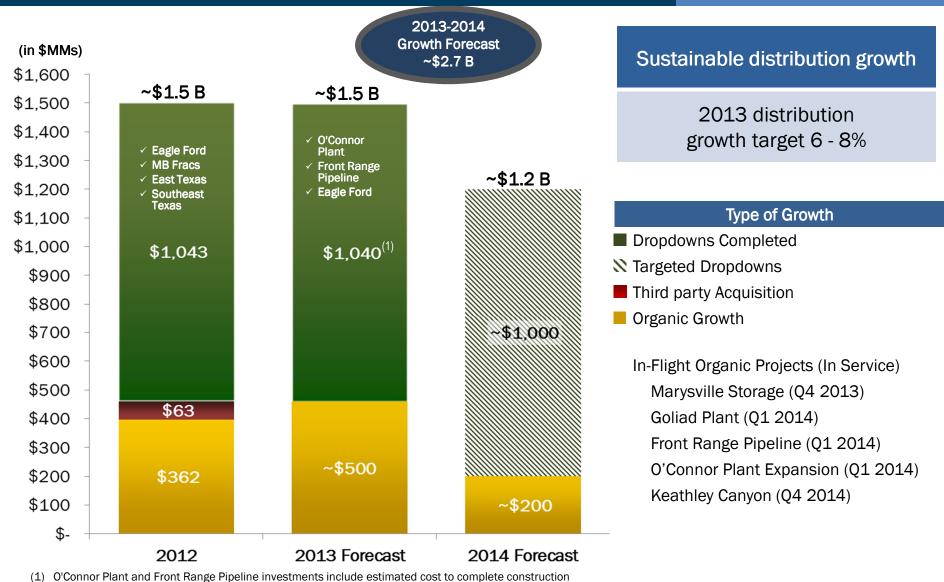
- □ Closed on dropdowns of O'Connor Plant (formerly LaSalle) and one-third interest in Front Range Pipeline
- O'Connor Plant in service with volumes ramping up and expansion underway
- □ On target for \$1.5 billion of dropdowns and organic growth in 2013

# Sustainable Growth

- □ Twelfth consecutive quarterly distribution increase
- Dropdown strategy and organic projects providing a pipeline of growth opportunities

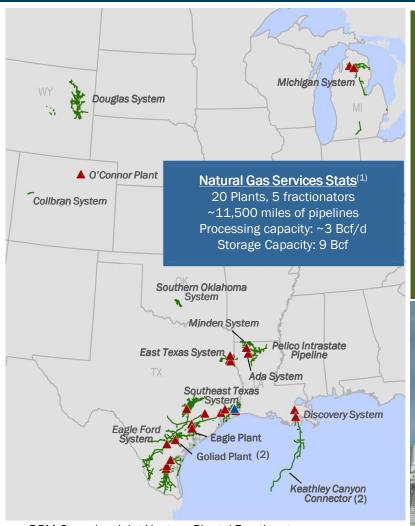
# Capital & Distribution Growth Outlook





### **Natural Gas Services**





- ▲ DPM Owned or Joint Venture Plant / Fractionator
- ▲ DPM Storage Facility
- DPM Owned or Joint Venture Natural Gas Pipeline
  - (1) Stats include all in-service assets as of October 31, 2013
  - (2) Under construction

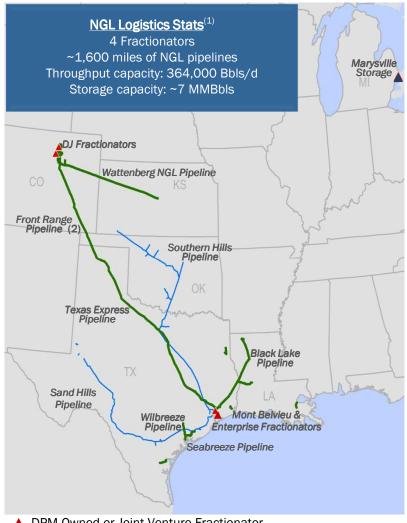
#### **Natural Gas Services**

- Geographic diversity
- Dropdowns in high growth areas
  - Eagle Ford and DJ Basin
- Capital projects update
  - 110 MMcf/d O'Connor Plant (in service October 2013)
  - 50 MMcf/d O'Connor Plant Expansion (expected in service Q1 2014)
  - 200 MMcf/d Goliad Plant (expected in service Q1 2014)
  - Keathley Canyon (expected in service Q4 2014)



## NGL Logistics





- **DPM Owned or Joint Venture Fractionator**
- DPM NGL Storage Facility
- DPM Owned or Joint Venture NGL Pipeline
- Targeted dropdowns
  - (1) Stats include all in-service assets as of October 31, 2013
  - (2) Under construction

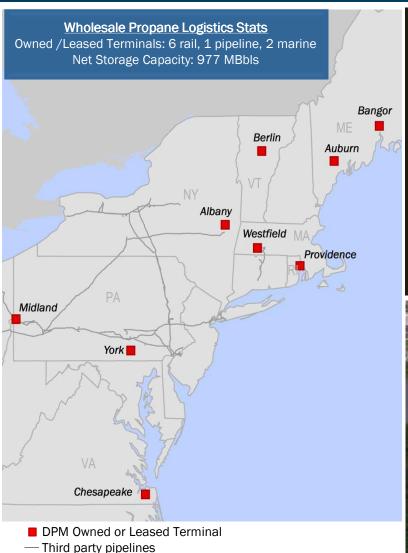
#### **NGL Logistics**

- Texas Express commenced operations in October 2013
- Capital projects update
  - Marysville Storage Expansion (expected in service Q4 2013)
  - 435-mile Front Range Pipeline (expected in service Q1 2014)
- Targeting 2014 dropdown of one-third interests in Sand Hills and Southern Hills pipelines from DCP Midstream



## Wholesale Propane Logistics





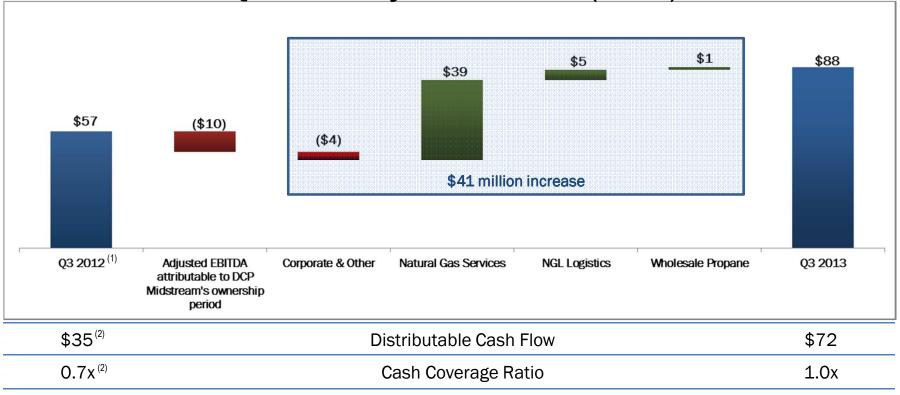
### Wholesale Propane Logistics

- Propane / butane export expansion project at Chesapeake advancing
- Importing supply for 2013/2014 winter
- Logistic capabilities providing strong competitive positioning
- Rail terminals adding capacity



### **Consolidated Financial Results**

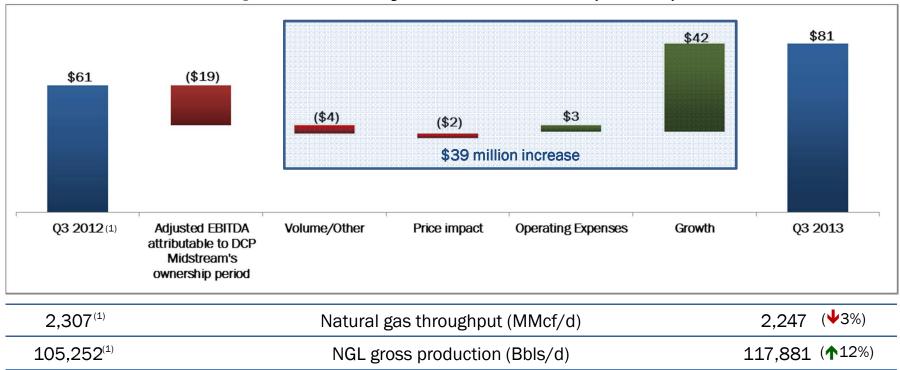




- ☐ Adjusted EBITDA attributable to DPM's ownership was up \$41 million, reflecting growth primarily from dropdowns in Natural Gas Services
- ☐ Distributable cash flow doubled from third quarter 2012
- (1) Amount has been adjusted to retrospectively include the historical results of our 80% interest in the Eagle Ford system, similar to the pooling method
- (2) Not adjusted for the effects of pooling

# Natural Gas Services Segment



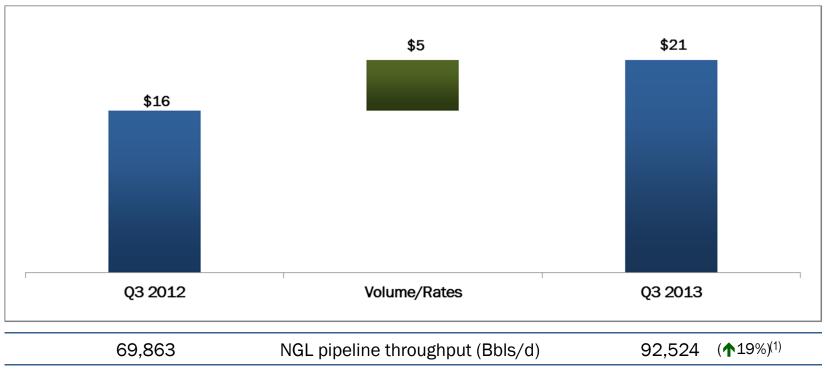


Adjusted EBITDA attributable to DPM's ownership was up \$39 million, reflecting growth from our Eagle Ford dropdown (47% completed March 2013 and 33% completed November 2012) and the operation of DPM's fee-based, wholly-owned Eagle Plant

<sup>(1)</sup> Amount has been adjusted to retrospectively include the historical results of our 80% interest in the Eagle Ford system, similar to the pooling method

# NGL Logistics Segment



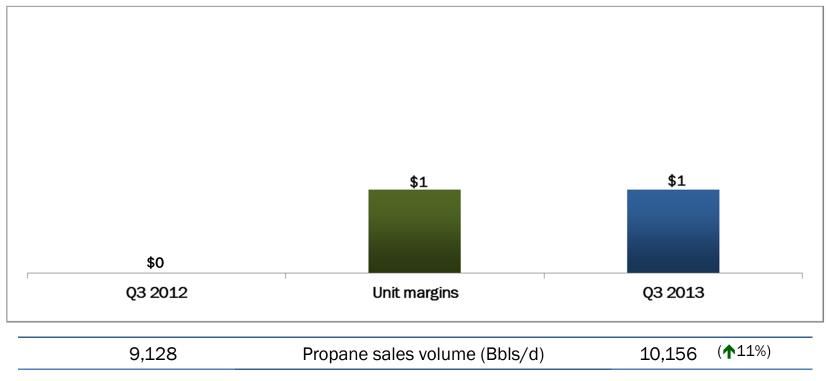


<sup>☐</sup> Results reflect higher volumes and margins at the Mont Belvieu fractionators and higher throughput on certain pipelines

<sup>(1)</sup> Percentage increase includes 3<sup>rd</sup> party offload volumes in 2012

# Wholesale Propane Logistics Segment



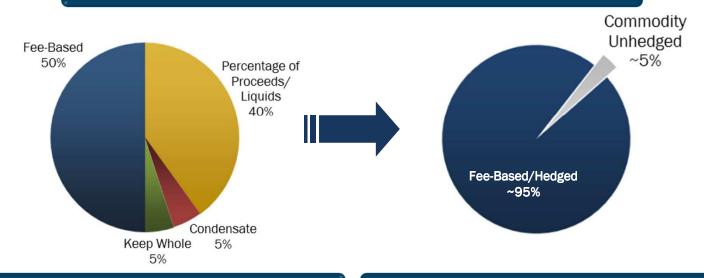


- ☐ Results reflect normal seasonality and higher unit margins in 2013
- ☐ Higher propane sales volumes compared to the third quarter of 2012 which reflected a lack of demand due to the industry's excess inventory resulting from near record warm weather.

### 2013 Sensitivities and DCF Forecast







#### Estimated 2013 Commodity Sensitivities

Commodity	Impact to Adjusted EBITDA (\$MM)	Amount of Change
NGL-to-Crude Relationship	+/- \$1	+/- 1% change
Natural Gas	Neutral	
Crude Oil	Neutral	

#### 2013 Distribution Growth

- On track to achieve 2013 DCF target range of ~\$260-\$280 million
  - 2013 DCF growth ~50% year over year
  - DCF target included the 2013 Eagle Ford dropdown and excluded the O'Connor Plant dropdown

# Financial Position at Sept 30, 2013



#### Financial positioning is key to growth strategy

- Solid capital structure and investment grade credit ratings
- Demonstrated access to equity and debt capital markets
  - \$450MM equity issued during Q3 2013
- Credit facility provides liquidity
- Competitive cost of capital

### **Liquidity and Credit Metrics**

Effective Interest Rate	3.6%
Credit Facility Leverage Ratio <sup>(1)</sup> (max 5.0x/5.5x)	3.6x
Available Revolver Capacity (\$MM)	~\$790

<sup>(1)</sup> As defined in Revolving Credit Facility

# Summary







- Eagle Ford System contributing to strong third quarter results
- Third quarter 2013 DCF doubled from third quarter 2012
- Twelfth consecutive quarterly distribution increase
  - \$2.88 per unit annual distribution
- Completed dropdowns of O'Connor Plant and Front Range Pipeline
- O'Connor Plant in service
  - Volumes ramping up and expansion underway
- Sponsorship of DCP Midstream, Phillips 66 and Spectra Energy



**Supplemental Information Appendix** 

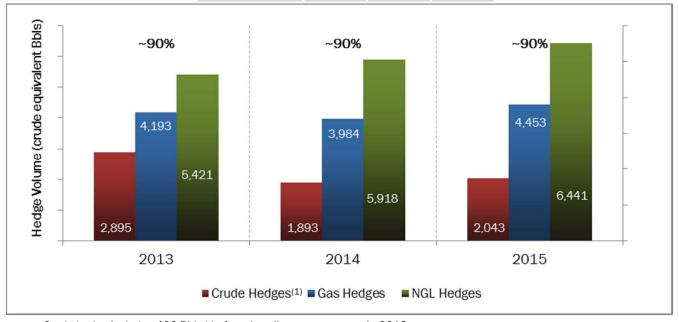
# Long-Term Cash Flow Stability



- Overall 95% fee-based/hedged in 2013
  - 50% fee-based
  - 50% commodity is 90% hedged
- 90% of overall hedges are direct commodity price hedges

#### Commodity Hedge Position as of September 30, 2013

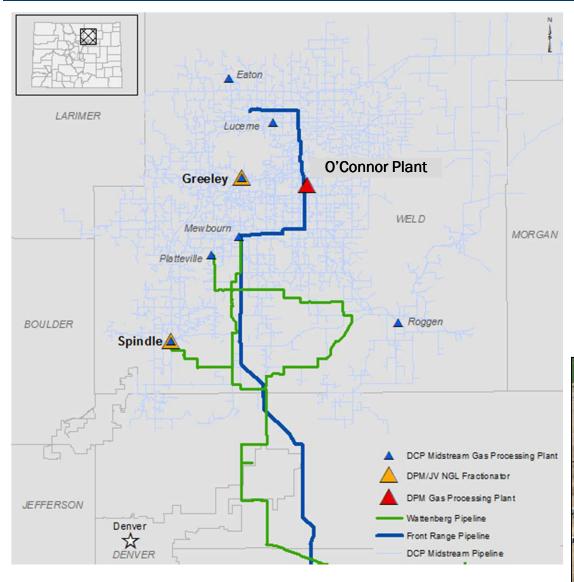
Hedge Price	2013	2014	2015
Crude (\$/Bbl)	\$78.52	\$85.07	\$92.60
Gas (\$/MMBtu)	\$4.50	\$4.62	\$4.60
NGL (\$/Gal)	\$1.04	\$1.03	\$0.96



(1) Crude hedge includes 400 Bbls/d of crude collar arrangements in 2013

### O'Connor Plant





### O'Connor Plant

- Total estimated cost ~\$242MM, including expansion
- In service: October 2013
- Part of an 8 plant system owned by the DCP enterprise with ~600 MMcf/d capacity
- Expansion underway to 160 MMcf/d (expected in service Q1 2014)
- 15-year fee-based processing agreement with DCP Midstream



## Front Range Pipeline





 Front Range Pipeline investment includes estimated cost to complete construction for DPM's one-third interest

### Front Range Pipeline

- Total estimated cost ~\$172MM<sup>(1)</sup>
- Expected in service: Q1 2014
- Joint Venture: owned one-third each by DPM, Enterprise and Anadarko
- ~435 miles of 16" pipe; DJ basin to Skellytown; connection to Texas Express (10% owned by DPM)
- Capacity: 150 MBbls/d, expandable to 230 MBbls/d
- Anchored by 10 year ship-or-pay arrangements with DCP Midstream and Anadarko



### **Consolidated Financial Results**



		e Months E eptember 3			: Months En eptember 30	
(\$ in millions)	2013	2012	2012 As Reported	2013	2012	2012 As Reported
Sales, transportation, processing and other revenues	\$704	\$624	\$351	\$2,139	\$2,059	\$1,220
(Losses) gains from commodity derivative activity, net	(32)	(20)	(20)	39	50	50
Total operating revenues	672	604	331	2,178	2,109	1,270
Purchases of natural gas, propane and NGLs	(567)	(503)	(268)	(1,726)	(1,689)	(973)
Operating and maintenance expense	(56)	(53)	(36)	(152)	(145)	(92)
Depreciation and amortization expense	(25)	(19)	(15)	(68)	(68)	(50)
General and administrative expense	(15)	(20)	(11)	(47)	(56)	(34)
Other expense	1	_	_	(3)	_	_
Total operating costs and expenses	(662)	(595)	(330)	(1,996)	(1,958)	(1,149)
Operating income	10	9	1	182	151	121
Interest expense, net	(14)	(8)	(8)	(40)	(32)	(32)
Earnings from unconsolidated affiliates	7	9	9	23	17	17
Income tax expense	(1)	_	_	(2)	(1)	(1)
Net income attributable to noncontrolling interests	(3)	(2)	(1)	(10)	(8)	(2)
Net (loss) income attributable to partners	\$(1)	\$ 8	\$ 1	\$153	\$ 127	\$103
Adjusted EBITDA	\$88	\$57	\$47	\$261	\$203	\$166
Distributable cash flow	\$72	**	\$35	\$217	**	\$112
Coverage ratio	0.88x	**	0.67x	0.97x	**	0.78x
Cash distribution coverage	1.00x	**	0.72x	1.11x	**	0.87x

<sup>\*\*</sup> Distributable cash flow has not been calculated under the pooling method.

Note: In November 2012 and March 2013, the Partnership completed the contribution from DCP Midstream of a 33 percent interest and an additional 47 percent interest, respectively, in the Eagle Ford joint venture in transactions between entities under common control. In March 2012, the Partnership completed the contribution from DCP Midstream of the remaining 67 percent interest in DCP Southeast Texas Holdings, GP. These transfers of net assets between entities under common control were accounted for as if the transactions had occurred at the beginning of the period, and prior years were retrospectively adjusted to furnish comparative information similar to the pooling method. In addition, results are presented as originally reported in 2012 for comparative purposes.

# **Commodity Derivative Activity**



	Three Mont Septemb		Nine Montl Septemb	
(\$ in millions)	2013	2012	2013	2012
Non-cash (losses) gains - commodity derivative	\$(50)	\$(23)	\$(2)	\$19
Other net cash hedge settlements received	18	3	41	31
Losses (gains) from commodity derivative activity, net	\$(32)	\$(20)	\$39	\$50

# **Balance Sheet**



(\$ in millions)	Septemb 201		Decemb 201		Decemb 201 As Repo	.2
Cash and cash equivalents	\$	1	\$	2	\$	1
Other current assets		419		366		308
Property, plant and equipment, net		2,960		2,550		1,727
Other long term assets		951		685		936
Total assets	\$	4,331	\$	3,603	\$	2,972
Current liabilities	\$	358	\$	345	\$	234
Long-term debt		1,801		1,620		1,620
Other long-term liabilities		39		44		35
Partners' equity		1,910		1,405		1,048
Noncontrolling interest		223		189		35
Total liabilities and equity	\$	4,331	\$	3,603	\$	2,972



	Three Months Ended September 30,									onths l	 t
	2013		2	2012	Rep	As orted 2012		2013	2	2012	As ported 2012
				(M	illions,	except	per u	ınit am	nounts)		
Reconciliation of Non-GAAP Financial Measures:											
Net (loss) income attributable to partners	\$	(1)	\$	8	\$	1	\$	153	\$	127	\$ 103
Interest expense		14		8		8		40		32	32
Depreciation, amortization and income tax expense, net of noncontrolling interests		25		18		15		66		63	50
Non-cash commodity derivative mark-to-market		50		23		23		2		(19)	(19)
Adjusted EBITDA		88		57		47		261		203	166
Interest expense		(14)		(8)		(8)		(40)		(32)	(32)
Depreciation, amortization and income tax expense, net of noncontrolling interests		(25)		(18)		(15)		(66)		(63)	(50)
Other		(1)		_		_		(1)		1	1
Adjusted net income attributable to partners		48	\$	31		24		154	\$	109	 85
Maintenance capital expenditures, net of noncontrolling interest portion and reimbursable projects		(6)				(4)		(16)			(11)
Distributions from unconsolidated affiliates, net of earnings		3				(1)		9			(1)
Depreciation and amortization, net of noncontrolling interests		24				14		64			48
Impact of minimum volume receipt for throughput commitment		2				2		6			5
Discontinued construction projects		_				_		4			_
Adjustment to remove impact of pooling		_				_		(6)			(17)
Other		1				_		2			3
Distributable cash flow <sup>(1)</sup>	\$	72			\$	35	\$	217			\$ 112

<sup>(1)</sup> Distributable cash flow has not been calculated under the pooling method



	Three Months Ended September 30,						Nine Months Ended September 30,					
	2013			2012	Re	As ported 2012	 I 201		2013 2012		Re	As ported 2012
				(Mi	llion	s, except	per u	nit amo				
Adjusted net income attributable to partners	\$	48	\$	31	\$	24	\$	154	\$	109	\$	85
Adjusted net income attributable to predecessor operations		_		(7)		_		(6)		(27)		(3)
Adjusted general partner's interest in net income		(19)		(11)		(11)		(50)		(29)		(29)
Adjusted net income allocable to limited partners	\$	29	\$	13	\$	13	\$	98	\$	53	\$	53
Adjusted net income per limited partner unit - basic and diluted	\$	0.35	\$	0.22	\$	0.22	\$	1.30	\$	1.01	\$	1.01
Net cash (used in) provided by operating activities	\$	(6)	\$	105	\$	87	\$	264	\$	152	\$	159
Interest expense		14		8		8		40		32		32
Distributions from unconsolidated affiliates, net of earnings		(3)		1		1		(9)		1		1
Net changes in operating assets and liabilities		38		(76)		(71)		(16)		51		(3)
Net income attributable to noncontrolling interests, net of depreciation and income tax		(4)		(3)		(1)		(14)		(13)		(3)
Discontinued construction projects		_				_		(4)				_
Non-cash commodity derivative mark-to-market		50		23		23		2		(19)		(19)
Other, net		(1)		(1)		_		(2)		(1)		(1)
Adjusted EBITDA	\$	88	\$	57	\$	47	\$	261	\$	203	\$	166
Interest expense, net of derivative mark-to-market and other		(14)				(8)		(40)				(32)
Maintenance capital expenditures, net of noncontrolling interest portion and reimbursable projects		(6)				(4)		(16)				(11)
Distributions from unconsolidated affiliates, net of earnings		3				(1)		9				(1)
Adjustment to remove impact of pooling						_		(6)				(17)
Discontinued construction projects		_				_		4				_
Other		1				1		5				7
Distributable cash flow(1)	\$	72			\$	35	\$	217			\$	112

Note: In November 2012 and March 2013, the Partnership completed the contribution from DCP Midstream of a 33 percent interest and an additional 47 percent interest, respectively, in the Eagle Ford joint venture in transactions between entities under common control. In March 2012, the Partnership completed the contribution from DCP Midstream of the remaining 67 percent interest in DCP Southeast Texas Holdings, GP. These transfers of net assets between entities under common control were accounted for as if the transactions had occurred at the beginning of the period, and prior years were retrospectively adjusted to furnish comparative information similar to the pooling method. In addition, results are presented as originally reported in 2012 for comparative purposes.

<sup>(1)</sup> Distributable cash flow has not been calculated under the pooling method



	Three Months Ended September 30,							Nine Me Sept	•			
		As 2013 Reported in 2012					2013				As ported in 2012	
				(Mill	ions, ex	cept	as i	ndicated	l)			
Reconciliation of Non-GAAP Financial Measures:												
Distributable cash flow	\$	72		\$	35		\$	217		\$	112	
Distributions declared	\$	82		\$	53		\$	223		\$	145	
Distribution coverage ratio - declared		0.88	Х		0.67	Х		0.97	Х		0.78	Х
												_
Distributable cash flow	\$	72		\$	35		\$	217		\$	112	
Distributions paid	\$	72		\$	49		\$	195		\$	129	
Distribution coverage ratio - paid		1.00	Х		0.72	Х		1.11	Х		0.87	X



		Thr	ee N	/lonths E	nde	d	Nine Months Ended								
			Sep	tember 3	0,				Sep	tember 3	0,				
		2013		2012		As Reported in 2012		2013		2012	R	As eported in 2012			
				-	(Mil	lions, exce	pt as	indicate	d)						
Natural Gas Services Segment:															
Financial results:						_									
Segment net income attributable to partners	\$	11	\$	25	\$	9	\$	161	\$	171	\$	124			
Non-cash commodity derivative mark-to-market		49		21		21				(5)		(5)			
Depreciation and amortization expense		22		16		12		61		61		43			
Noncontrolling interests on depreciation and income tax		(1)		(1)				(4)		(5)		(1)			
Adjusted segment EBITDA	\$	81	\$	61	\$	42	\$	218	\$	222	\$	161			
Operating and financial data:															
Natural gas throughput (MMcf/d)		2,247		2,307		1,659		2,273		2,268		1,648			
NGL gross production (Bbls/d)	1	17,881		105,252		62,232		114,924		105,556		62,729			
Operating and maintenance expense	\$	47	\$	44	\$	27	\$	128	\$	121	\$	68			
NGL Logistics Segment: Financial results:	•	40	•	4.4	Φ.	4.4	•	04	•	0.4	•	0.4			
Segment net income attributable to partners	\$	19	\$	14	\$	14	\$	61	\$	34	\$	34			
Depreciation and amortization expense		2		2		2		5		5		5			
Adjusted segment EBITDA	\$	21	\$	16	\$	16	\$	66	\$	39	\$	39			
Operating and financial data:															
NGL pipelines throughput (Bbls/d)		92,524		69,863		69,863		90,041		75,115		75,115			
Operating and maintenance expense	\$	5	\$	5	\$	5	\$	13	\$	13	\$	13			
Wholesale Propane Logistics Segment:															
Financial results:															
Segment net (loss) income attributable to partners	\$	(1)	\$	(3)	\$	(3)	\$	20	\$	11	\$	11			
Non-cash commodity derivative mark-to-market		1		2		2		2		(14)		(14)			
Depreciation and amortization expense		1		1		1		2		2		2			
Adjusted segment EBITDA	\$	1	\$	_	\$	_	\$	24	\$	(1)	\$	(1)			
Operating and financial data:															
Propane sales volume (Bbls/d)		10,156		9,128		9,128		18,734		18,383		18,383			
Operating and maintenance expense	\$	4	\$	4	\$	4	\$	11	\$	11	\$	11			

Note: In November 2012 and March 2013 the Partnership completed the contribution from DCP Midstream of a 33 percent interest and an additional 47 percent interest, respectively, in the Eagle Ford joint venture in transactions between entities under common control. In March 2012 the Partnership completed the contribution from DCP Midstream of the remaining 67 percent interest in DCP Southeast Texas Holdings, GP. These transfers of net assets between entities under common control were accounted for as if the transactions had occurred at the beginning of the period, and prior years were retrospectively adjusted to furnish comparative information similar to the pooling method. In addition, results are presented as originally reported in 2012 for comparative purposes.



		As orted in Q412	Q113		Q213		Q313	Se	elve months ended ptember 30, 2013 (As Originally Reported)
			(Millio	ns, e	except as	indi	cated)		
Net income (loss) attributable to partners	\$	64	\$ 52	\$	102	\$	(1)	\$	217
Maintenance capital expenditures, net of noncontrolling interest portion and reimbursable projects		(6)	(7)		(3)		(6)		(22)
Depreciation and amortization expense, net of noncontrolling interests		14	19		21		24		78
Non-cash commodity derivative mark-to-market		(2)	10		(58)		50		_
Distributions from unconsolidated affiliates, net of earnings		1	3		3		3		10
Impact of minimum volume receipt for throughput commitment		(6)	2		2		2		_
Discontinued construction projects		_	4		_		_		4
Adjustment to remove impact of pooling		_	(6)		_				(6)
Other		3	_		1		_		4
Distributable cash flow	\$	68	\$ 77	\$	68	\$	72	\$	285
Distributions declared	\$	54	\$ 69	\$	72	\$	82	\$	277
Distribution coverage ratio - declared		1.25x	1.12x		0.94x		0.88x		1.03x
Distributable cash flow	\$	68	\$ 77	\$	68	\$	72	\$	285
Distributions paid	\$	53	\$ 54	\$	69	\$	72	\$	248
Distribution coverage ratio - paid	_	1.29x	1.43x		0.99x		1.00x		1.15x



	Tw	elve Mo	onths I	Ended
	D	ecembe	er 31,	2013
	L	.ow	Н	ligh
	For	recast	For	ecast
		(Mill	ions)	
Reconciliation of Non-GAAP Measures:				
Forecasted net income attributable to partners*	\$	220	\$	245
Interest expense, net of interest income		51		51
Depreciation and amortization, net of noncontrolling interests		66		66
Forecasted adjusted EBITDA		337		362
Interest expense, net of interest income		(51)		(51)
Maintenance capital expenditures, net of reimbursable projects		(30)		(35)
Distributions from unconsolidated affiliates, net of earnings		4		4
Forecasted distributable cash flow	\$	260	\$	280

<sup>\*</sup> Due to inherent uncertainties of future commodity prices, non-cash derivative mark-to-market is assumed to be zero.