

# 2006 2nd Quarter Earnings Release













August 10, 2006



## **Forward-Looking Statements**

#### **Under the Private Securities Litigation Act of 1995**

• This presentation contains forward looking information which is subject to risks and uncertainties, including, but not limited to, changes in laws and regulations impacting the gathering and processing industry, the level of creditworthiness of the Partnership's counterparties, the Partnership's ability to access the debt and equity markets, the Partnership's use of derivative financial instruments to hedge commodity and interest rate risks, the amount of collateral required to be posted from time to time in the Partnership's transactions, changes in commodity prices, interest rates, demand for the Partnership's services, weather and other natural phenomena, industry changes including the impact of consolidations and changes in competition, the Partnership's ability to obtain required approvals for construction or modernization of the Partnerhip's facilities and the timing of production from such facilities, and the effect of accounting pronouncements issued periodically by accounting standard setting boards.

#### **Regulation G**

 This document may include certain non-GAAP financial measures as defined under SEC Regulation G. In such an event, a reconciliation of those measures to the most directly comparable GAAP measures is included in this presentation.



### **Business Overview**













Mike Bradley, President and CEO



### **Operating Highlights**

- Solid operating performance results in distribution increase
- Strong commodity prices drive increased processing margins
- Drilling activity remains robust
- Increased volumes create expansion opportunities



# Financial Overview 2Q 2006













Tom Long, Vice President & CFO



## **Consolidated Operating Results**

(\$ in millions, except per unit data)		Three months ended June 30,				Six months ended June 30,			
		2006		2005		2006		2005	
Sales of natural gas, NGLs and condensate	\$	88.1	\$	144.7	\$	201.6	\$	266.8	
Transportation and processing		6.9		5.5		13.4		10.8	
Total operating revenues		95.0		150.2		215.0		277.6	
Purchases of natural gas and NGLs		75.7		134.8		177.8		247.1	
Gross margin		19.3		15.4		37.2		30.5	
Operating and maintenance expense		(3.0)		(2.9)		(7.3)		(6.5)	
General and administrative expense		(3.6)		(2.0)		(7.7)		(3.6)	
Earnings from equity method investment		0.1		0.1		0.1		0.3	
EBITDA		12.8		10.6		22.3		20.7	
Depreciation and amortization expense		(2.9)		(2.9)		(5.9)		5.9	
Interest income		1.5		-		3.0		-	
Interest expense		(2.6)		-		(5.2)			
Net income	\$	8.8	\$	7.7	\$	14.2	\$	14.8	
Less									
Net income attributable to Predecessor	\$	-	\$	(7.7)	\$	-	\$	(14.8)	
General partner interest in net income	\$	(0.2)	\$		\$	(0.3)	\$		
Net income allocable to limited partners	\$	8.6	\$	_	\$	13.9	\$	_	
Net income per limited partner unit - basic and diluted	\$	0.47	\$	_	\$	0.79	\$	_	
Weighted average limited partners' units outstanding - basic and diluted (millions)		17.5		-		17.5		-	



## **Natural Gas Services Segment**

(\$ in millions)	Three months ended June 30,					onths ended une 30,			
	2	006	2	2005	2	006	2	2005	
Natural Gas Services Segment									
Financial Data									
Segment gross margin	\$	18.2	\$	14.3	\$	35.2	\$	28.5	
Operating data									
Natural gas throughput (MMcf/d)		386		340		375		330	
NGL gross production (Bbls/d)		5,320		4,858		5,141		4,965	



# **NGL Logistics Segment**

(\$ in millions)	Tl	Three months ended June 30,			Six months ended June 30,			ded
	2	006	2	005	2	006	2	2005
NGL Logistics Segment								
Financial data								
Segment gross margin	\$	1.1	\$	1.1	\$	2.0	\$	2.0
Operating data								
Seabreeze throughput (Bbls/d)	-	19,702		14,599		19,365		14,462
Black Lake throughput (Bbls/d)		4,767		5,044		4,582		5,138



#### **Distributable Cash Flow**

(\$ in millions)

	Thre	e Months			
		l June 30,	Six Months Ended June 30, 2006		
	2	2006			
Reconciliation of net income to EBITDA:					
Net income	\$	8.8	\$	14.2	
Depreciation and amortization expense		2.9		5.9	
Interest income		(1.5)		(3.0)	
Interest expense		2.6		5.2	
EBITDA	\$	12.8	\$	22.3	
Adjustments to EBITDA to derive distributable cash flow:					
Interest income		1.5		3.0	
Interest expense		(2.6)		(5.2)	
Maintenance capital expenditures, net of					
reimbursable projects		(0.8)		(2.2)	
Earnings from equity method investment		(0.1)		(0.1)	
Non-cash hedge ineffectiveness		0.1		0.5	
Post-closing reimbursement from DEFS for					
maintenance capital expenditures		0.2		1.0	
Distributable cash flow	\$	11.1	\$	19.3	
Units outstanding:					
Number of common units outstanding		10,357,143		10,357,143	
Number of subordinated units outstanding		7,142,857		7,142,857	
2% General Partner Interest		357,143		357,143	
Total Units outstanding		17,857,143		17,857,143	



# Q&A



# Non-GAAP Reconciliations



#### **Non-GAAP Reconciliation**

(\$ in millions)

#### **Reconciliation of Non-GAAP Measures**

	Three months ended June 30,				Six months ended June 30,			
	2006 2005		2006		2	2005		
Reconciliation of segment net income to segment gross margin								
Natural Gas Services Segment								
Net income	\$	12.6	\$	8.7	\$	22.7	\$	16.6
Add:								
Depreciation and amortization expense		2.7		2.7		5.5		5.5
Operating and maintenance expense		2.9		2.9		7.0		6.4
Segment gross margin	\$	18.2	\$	14.3	\$	35.2	\$	28.5
NGL Logistics Segment								
Net income	\$	0.9	\$	1.0	\$	1.4	\$	1.8
Add:								
Depreciation and amortization expense		0.2		0.2		0.4		0.4
Operating and maintenance expense		0.1		-		0.3		0.1
Less: Earnings from equity method investment		0.1		0.1		0.1		0.3
Segment gross margin	\$	1.1	\$	1.1	\$	2.0	\$	2.0



#### **Non-GAAP Reconciliation**

(\$ in millions)		onths ended me 30,	Six months ended June 30, 2006			
Reconciliation of net income to EBITDA, distributable cash flow						
and net cash provided by operating activities:	ф	0.0	ф	14.0		
Net income	\$	8.8	\$	14.2		
Interest income		(1.5)		(3.0)		
Interest expense		2.6		5.2		
Depreciation and amortization expense		2.9		5.9		
EBITDA		12.8		22.3		
Interest income		1.5		3.0		
Interest expense		(2.6)		(5.2)		
Maintenance capital expenditures, net of		(0.0)		(2.2)		
reimbursable projects		(0.8)		(2.2)		
Earnings from equity method investment		(0.1) 0.1		(0.1) 0.5		
Non-cash hedge ineffectiveness		0.1		0.3		
Post-closing reimbursement from DEFS for maintenance capital expenditures		0.2		1.0		
Distributable cash flow		11.1		19.3		
Maintenance capital expenditures, net of		11.1		19.3		
reimbursable projects		0.8		2.2		
Post-closing reimbursement from DEFS for		0.8		2.2		
maintenance capital expenditures		(0.2)		(1.0)		
Net changes in operating assets and liabilities, excluding		(0.2)		(1.0)		
non-cash hedge ineffectiveness		3.2		(8.4)		
Other, net		(0.6)		(1.3)		
Net cash provided by operating activities	\$	14.3	\$	10.8		
Net cash used in investing activities	\$	(4.0)	\$	(7.8)		
Net cash used in financing activities	\$	(3.2)	\$	(24.9)		
rect cash used in imaneing activities	Ψ	(3.4)	φ	(4.9)		



#### **Non-GAAP Reconciliation**

(\$ in millions)

	J	onths ended une 30,	Six months ended June 30, 2005		
Reconciliation of net income to EBITDA and net cash provided					
by operating activities:					
Net income	\$	7.7	\$	14.8	
Depreciation and amortization		2.9		5.9	
EBITDA		10.6	<u> </u>	20.7	
Earnings from equity method investment		(0.1)		(0.3)	
Net changes in operating assets and liabilities		(8.8)		(2.5)	
Net cash provided by operating activities	\$	1.7	\$	17.9	
Net cash used in investing activities	\$	(1.6)	\$	(2.8)	
Net cash used in financing activities	\$	(0.1)	\$	(15.1)	